

Symphony IRI's listings of the fastest moving dairy/deli/bakery items in the Baltimore/Washington and Richmond/Norfolk markets. Also, pull out special section featuring the independent retailers of The Advantage Group.

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Vol. 69 No. 5 DAIRY/DELI/BAKERY ISSUE May 2013

TAKING STOCK

By Jeff Metzger



The Retiring Worlds Of Burd, Beckers And Perhaps Duke

By year's end, two of the grocery industry's most tenured CEOs will have departed and another could well be on his way out in the next few months.

On May 14, Steve Burd officially retired as Safeway's chief executive (a move that was first announced in January), completing a distinguished 20 year run as leader of one of the world's largest grocery chains. Burd's Hall of Fame legacy was highlighted by his ability to pinpoint waste and duplication in a business that's uniquely labor and capital intensive, while also creating new internal efficiencies that made Safeway an industry model of financial discipline. Burd's leadership in the field of health care and Safeway's development of its Blackhawk gift card network also merit special recognition.

To no one's surprise, Robert Edwards, who has been president of the Pleasanton, CA merchant since 2012 and CFO for eight years prior to that, was appointed chief executive. I take nothing away from Edwards, who certainly has been groomed for the top job and has the financial acumen to continue to lead Safeway in a similar manner than Burd. No doubt, there is something to be

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At Shareholder Meeting, CEO Also Cautious About Low Consumer Confidence

Despite Solid Results, Ahold's Boer Concerned With Market Conditions

Ahold chief executive Dick Boer told shareholders at the international retailer's annual meeting that the company delivered another good year of financial performance,

despite challenging market conditions and continued low consumer confidence.

The supermarket chain's General Shareholder's Meeting (AGM) was held April 17 in Amsterdam,

The Netherlands. Boer began his comments by expressing sadness over the Boston Marathon attack and pledged Ahold's support to the local community (Ahold USA's Stop & Shop unit said it will

contribute \$500,000 to the One Fund set up to help victims of the attack).

Boer reported that Ahold delivered **See AHOLD**
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Investments In Stores Key To Weis' \$135M Cap-Ex Plan

Weis Markets said it will invest a record \$135 million in its 2013 capital expenditure program, an eight percent increase compared to the year prior. Company president and CEO David Hepfing

er and vice chairman Jonathan Weis briefed shareholders on the plans and the company's results at its annual shareholder meeting, held April 24 at Weis Markets' store support center in Sunbury, PA.

"To position our company for continued growth, we have made record investments in our store base," said Weis. "Look for more of the same in 2013 when we in-

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WEIS MARKETS EXECUTIVES BRIEFED SHAREHOLDERS ON THE RETAILER'S 2013 PLANS AND THE COMPANY'S RESULTS AT ITS ANNUAL SHAREHOLDER MEETING, held at Weis Markets' Store Support Center in Sunbury, PA April 25. Among those at the meeting were (l-r): Jonathan Weis, vice chairman; Scott Frost, SVP-finance; and David Hepfing, president and CEO.

Food World - Dairy/Deli/Bakery 2013

May 2013

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For Three Days Of Work And Fun At Annual Holiday Trade Show



Ahold USA's Denise Mullen (l) is joined here by Allen Sabry of DPI.



This trio at the DPI show from Stauffer's of Kissel Hill includes (l-r): Warren Crills, Karen Martin and Jason Bandy.



Smiling for the Food World camera are (l-r): Jim Hipp, DPI; Dennis Jackson, Shoppers; Russ Hendricks, World Finer Foods; and Mark Klarich, Liberty Richter.



DPI's Tim Albert (l) is joined in a photo by Giant/Carlisle's (2nd from l-r): Tim Stoudt, Kyle Kirkpatrick, Tim Santoro and Luke Dreese.



Handling business at the DPI show for Hughes Sales Inc. are Jim Crowley (l), Joann Lohfeld (c) and Michael Hughes.



This group shot includes (l-r): Frank Patrick, Delallo; Lynn Tingle and Bob Phillips, Mars Supermarkets; Daemon McConnaughey of DPI; and Mark McGehee of Mars Supermarkets.



Jim Hipp (r) of DPI welcomes this Whole Foods group to the show (l-r): Bill Gwynn, Sarah Clark and Anamaria Friede.



These industry vets are (l-r): Rob Fisher, ASM Waypoint; Tom Vickery, Giant/Carlisle; John Jacobs, Ahold USA; and Tim Ley, DPI.



These folks are (l-r): Joe Williams, DPI; Jill Billington and Daniel Burke, Kroger; and Nick Hauser, DPI.



Mike Mello (l) of DPI chats at the show with (2nd from l-r): Paul Jacobs and David Jacobs of Christopher's Fine Foods and Joe Rallo of Sales Force One.



Taking a break from a busy show to smile for our photographer are Allan Perkins (l) of JOH and Gary Benninghoff of Volpi Foods.



Here we have (l-r): Michael Blount and Greg Williams of McCormick and Christine Brush and Deano Spera of Acosta.



Paul Bell (l) of Bell Sales & Marketing says hello to Gail Lesser-Gerber of Papa Ben's.



Patti Gilbride (c) of 34 Degrees is flanked in this photo by Integriy/ESM's Greg Sciubba (l) and Bob Gossweiler.



In Baltimore for the DPI show are (l-r): Joe Galiazzo, Sales One; Geoff Dobren, Cento; and Jayson Folus, DPI.